# THE COMMODIFICATION OF KNOWLEDGE AND INFORMATION

#### Tomás Rotta

University of Greenwich, London Greenwich Political Economy Centre (GPERC)

marx21.com/contact/

# THE COMMODIFICATION OF KNOWLEDGE AND INFORMATION

Papers and data available at: marx21.com/texts/

**Slides** available at: marx21.com/slides/

# Objective

#### **Main Question**

What are the implications of the **commodification of knowledge and information** for **capitalism** and for **Marxist theory**?

#### **Entry Point**

The production, appropriation, and distribution of value

# Approach

#### **Theoretical**

Political Economy

**Marxist Theory** 

#### **Empirical**

Input-Output matrices and NIPA

New methodology to transform official accounts into PE concepts

# Structure of the Paper

- 1. Marx's own writings on cognitive capitalism
- 2. Immaterial labor hypothesis
- 3. Knowledge-commodities and knowledge-rents
- 4. Current debates within the Marxist literature
  - Reproduction cost approach
  - Average cost approach
- 5. Empirical estimates
- Final Remarks



#### Introduction

#### Facts:

Commodified knowledge and information are everywhere

And are spreading very fast

Proliferation of intellectual property rights, patents, and copyrights

At both national and transnational levels

#### Introduction

Commodity form took hold of **land** → capitalist **land-rents** emerged

Commodity form took hold of labor power -> wage labor and wages emerged

Commodity form took hold of **capital**  $\rightarrow$  **interest-bearing capital** emerged

Commodity form took hold of **knowledge** → **knowledge-rents** emerged

# Marx on Cognitive Capitalism

# Marx on Cognitive Capitalism

Marx developed some insights on the future of science and information as productive forces within capitalism

Marx, however, had not yet experienced the vast and profound commodification of knowledge as we do nowadays

Our current task:

Consistent account of how **information as a commodity** effects the workings of both **capitalism** and of **Marxist theory** 

# Immaterial Labor Hypothesis

# Immaterial Labor Hypothesis

Capitalism has been going through a structural shift:

by relying ever more on **immaterial commodities**by blurring the distinction between **labor** and **non-labor** time

Change in the nature of both labor and commodities:

Abstract labor is no longer the substance of value Marx's value theory is **no** longer valid

# Immaterial Labor Hypothesis

Immaterial labor creates immaterial commodities

whose values cannot be measured by the labor time required for their production

Capital has modified the way in which it **subjugates labor** within and outside the production process:

**Intellectual subordination** of labor to capital

# Immaterial Labor Hypothesis

If abstract labor is no longer the substance of value...

value has lost its internal measure in labor time value has lost its role in regulating production and exchange

Price system becomes **more arbitrary** and dependent on non-economic factors such as **monopoly rights** 

The **immaterial labor hypothesis** poses a challenge to the Marxist theory of value

But it is possible, and logically consistent, to remain within the Marxist theory of value

while concomitantly acknowledging the recent transformations in capitalism

Not necessary to reject abstract labor as the substance of value

In response to this challenge, we introduce **3 new categories** to theorize the emergence of **commodified information**:

- 1. Knowledge-commodities with zero value
- 2. Knowledge-rents
- 3. Knowledge-lords

#### 3 crucial distinctions:

- 1. Production vs. Reproduction
- 2. Productive vs. Unproductive activities
- 3. Moral depreciation vs. Use-value depreciation

#### **Production vs. Reproduction:**

Capital III:

The **value of commodities** is determined **not** by the labor-time originally taken by their production, but rather by the **labor-time that their reproduction takes** 

(Marx [1894]1994:522)

Once initially produced as commodities, knowledge and information tend to require no labor time to be further reproduced

They become knowledge-commodities with zero value

Monopoly over their ownership gives rise to knowledge-rents

#### **Knowledge-lords:**

primary appropriators of knowledge-rents owners of commodified knowledge mostly private companies

#### **Examples of knowledge-commodities:**

all sorts of commodified data
the useful knowledge of information, techniques, and instructions
computer software
chemical formulas
patented information
recorded music
copyrighted compositions
copyrighted movies
monopolized scientific knowledge

Four categories of **knowledge-rents** 

Monopoly Rent
Differential Rent type I (DR-1)
Differential Rent type II (DR-2)
Absolute Rent

# Recent Debate within the Marxist Literature

#### Recent Debate

Current debate on the value of knowledge

Two camps:

- 1. Reproduction cost approach
- 2. Average cost approach

#### **Reproduction Cost Approach**

(Rotta and Teixeira, Foley, Rigi)

Commodified knowledge tends to have **zero value** because of its costless reproduction

Knowledge-rents are appropriations of the global pool of value in the economy Knowledge-lords can extract rents multiple times over from costless copies of the same commodity

Knowledge production is an unproductive

Consistent with the notion of moral (value) depreciation

activity

Does **not** rely on sunk and fixed costs

#### **Average Cost Approach**

(Starosta, Fuchs, Zeller)

Commodified knowledge has value

Given by the **initial expenditures** necessary to **produce it** 

Research and development costs to produce the "mold" determine the value to be realized once the knowledge-commodity is sold or licensed

Value of each unit sold is the average cost of production, inclusive of fixed costs and sunk costs:

#### Value of each unit =

total cost to create the mold / number of replicas

Intellectual property rights ensure the **realization of the value** of knowledge-commodities

**Not** consistent with the notion of moral depreciation

#### Recent Debate

#### Moral (value) depreciation:

Is the **loss of value** that, abstracting from the physical wear and tear (the **use-value depreciation**), impacts the **stock of all commodities**, including those that have already been produced in the past

Occurs because of the existing reproduction methods on the supply side, and also because of changes on the demand side

"the value of the capital advanced ... rises or falls as a result of an increase or decrease in the labour-time necessary for its **reproduction**, an increase or decrease that is **independent of the capital already in existence**"

(Marx [1894]1994:237-238)



#### Final Remarks

The commodification of knowledge and information can be explained in a consistent way within Marxist theory of value

Present-day capitalism is becoming more dependent on the existence of rents

The expansion of unproductive activities and of rentier forms of capital is exactly what Marx had theorized and foreseen in the development of capitalism

# THANK YOU

Papers and data available at: <a href="marx21.com/texts/">marx21.com/texts/</a>

**Slides** available at: marx21.com/slides/